



# Myint Myat Taw Win Company Ltd

Quality Farming, Smart Trading, Growing Together



**30+ Years in Agricultural Trading & Processing**



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# COMPANY OVERVIEW

Myint Myat Taw Win Company Ltd (MMTW) is an agricultural products trading and processing company based in Magway, Myanmar. Our facility sits in the central dry zone, one of Myanmar's most productive regions for oilseeds, pulses, and onion. We are one of the largest agricultural traders in the region, handling roughly 5% of Myanmar's total agricultural export market.

We have been in the agricultural trading business for over 30 years. What started as a small commodity trading operation in 1991 became MMTW in 2018, and we formally incorporated as a company in 2018. Today we operate a dedicated processing facility, a team of 46 full-time staff supported by 100 seasonal workers, and partnerships with six farmer groups across the region.

We trade sesame, peanuts, mung bean, chickpea, pigeon pea onion, and other crops in both domestic and international markets. We handle everything from purchasing and quality control to cleaning, grading, color sorting, and export preparation at our own facility in Magway. Since 2015, our products have been grown under Good Agricultural Practices (GAP), a quality standard that gives both farmers and buyers confidence in what we trade.



# OUR HISTORY

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MMTW's story begins with a simple observation: the traditional approach to agricultural trading was not working. Farmers struggled to get fair prices because product quality was inconsistent, and traders could not access higher-value markets with low-quality goods. Our Managing Director, U Myint Aung, set out to change that by building a trading business around quality, farmer partnerships, and direct market access.

1993

U Myint Aung started trading agricultural commodities in Yenangyaung Township, Magway Region.

1996

Expanded operations and scaled into large-scale commodity trading across the region.

2004

Moved business operations to Magway City, closer to the heart of the central dry zone.

2008

Co-founded Myint Myat Taw Win with five business partners as a dedicated agricultural trading operation.

2015

A turning point. MMTW began working with farmer groups to produce crops under Good Agricultural Practices (GAP), opening access to premium domestic and international markets. We also began working with international development organizations on agricultural value chain & market system development projects.

2018

Formally incorporated as Myint Myat Taw Win Company Ltd, with a dedicated processing facility, warehouse, and full export capability.



# VISION, MISSION & VALUES

## OUR VISION

To be Myanmar's most trusted name in oilseed and pulse trading by putting farmers and quality at the center of everything we do.

- ✓ **Farmers First**  
Everything starts with the farmer. We build our business around their needs, their growth, and their fair share of the benefits.
- ✓ **Quality and Honesty**  
We hold ourselves to high standards in every product we trade and every promise we make. No shortcuts, no exceptions.
- ✓ **Reliability and Accountability**  
We do what we say we will do. When something goes wrong, we take responsibility and fix it.

## OUR MISSION

To bring high-quality oilseeds and pulses to domestic and international markets by giving farmers the training, resources, and fair trading relationships they need to grow better crops.

- ✓ **Teamwork and Growth**  
We learn from each other, from our partners, and from every season. Our people grow as the company grows.
- ✓ **Community and Safety**  
We create safe, fair workplaces and open doors for young people and women to build careers in agriculture.
- ✓ **Transparency and Fair Trade**  
We weigh fairly, pay in cash, and involve farmers in the decisions that affect them. Every transaction is open and accountable.



# COMPANY OBJECTIVES

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These seven commitments guide our decisions and shape how we grow as a company. Each one reflects what we believe agricultural trading should look like.

1

## **Export Quality Products to International Markets**

Work with the right business partners to bring GAP-certified oilseeds and pulses to buyers around the world.

2

## **Build Stronger Farmer Networks**

Help farmers develop their skills, grow their organizations, and gain a stronger voice in the market.

3

## **Be a Trading Partner People Trust**

Provide reliable, honest agricultural services to farmers, exporters, and buyers at every level.

4

## **Grow the Industry Through Inclusive Business**

Use contract farming and our inclusive business model to bring more people into the value chain and share the benefits fairly.

5

## **Raise Quality Standards Across the Board**

Apply GMP and HACCP standards to push quality higher, not just for our company, but for the industry.

6

## **Build a Green Workplace**

Run our facilities and operations in ways that reduce waste and respect the environment.

7

## **Create Opportunities for Youth and Women**

Open career paths that give young people and women a real future in agriculture.



# LEADERSHIP & ORGANIZATION



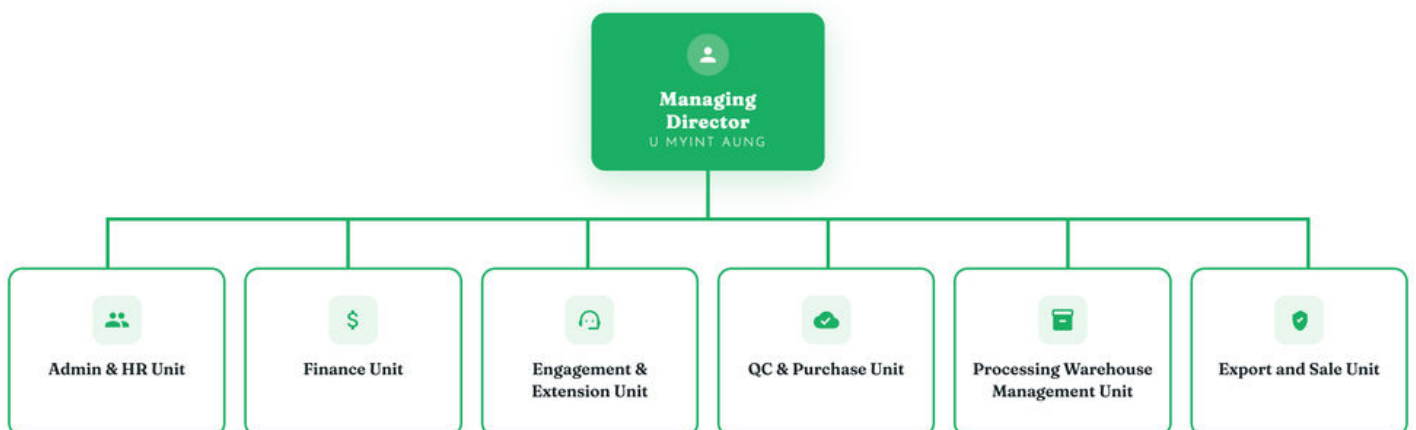
U Myint Aung has spent over 30 years in agricultural trading. He holds a Bachelor of Laws (LL.B) from Yangon University, and started his first commodity trading business in Yenangaung Township in 1993.

## Managing Director

U Myint Aung

In 2008, this business was established as Myint Myat Taw Win with five partners, and he has served as Managing Director since the company formally incorporated. Under his leadership, MMTW became one of the first companies in Myanmar to build its entire business model around Good Agricultural Practices (GAP), connecting quality-focused farming directly to premium markets.

His work in promoting GAP has reached beyond Magway into Yangon Region and Sagaing Region. He has worked alongside international development organizations to support farmer group development and fair market access, played a leading role in getting farmers fair prices for GAP-certified crops, and contributed to the development of legal frameworks for GAP-based agriculture in Myanmar.



*MMTW operates with 42 full-time staff across six departments, supported by 100 seasonal workers during peak trading periods.*



# OUR SERVICES

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We work across the full agricultural trading chain, from the farm to the buyer. These are the five services that make up our business.

1

## **Trade Services for Farmer Groups**

Traditional trading in the dry zone often ignored crop quality, which kept prices low for farmers and shut traders out of premium markets. Our partnership model changed that. We buy directly from partner farmer groups through contract-based collective sales of GAP-certified oil crops, pulses, and onion. Farmers are made aware of the agreed trading system, with designated buyers, and their payment terms before they harvest. Every transaction follows agreed standards for quality, weighing, and payment. This is the foundation of how we do business.

2

## **Agricultural Inputs & Loans**

We supply agricultural inputs, provide loans, and deliver agricultural technique training and capacity building to our farmer group members. This gives farmers access to what they need at the start of each growing season, from seeds and supplies to the skills and knowledge to grow better crops. It keeps the cycle moving, strengthens a consistent supply chain and builds long-term partnerships.

3

## **Domestic Market Distribution**

We sell agricultural commodities directly to buyers and processors across Myanmar. No middlemen. No brokers. Buyers deal with us, and we stand behind the quality of every product we deliver. Our domestic buyers include processors, wholesalers, and food businesses across Myanmar.



# OUR SERVICES

4

## International Export

We export high-quality oilseeds and pulses to international markets. Every export shipment goes through our own cleaning, grading and color sorting process before it leaves our facility. We work with trusted export partners to move products from Magway to buyers overseas. We currently handle roughly 5% of Myanmar's total agricultural export volume.

5

## Processing Services

We offer oilseed and pulse cleaning, grading, and sorting services on a contract basis. Our Magway facility runs industrial-grade cleaning and sorting machinery capable of handling large volumes. Other traders and businesses can use our facility and equipment to process their own products through our toll manufacturing system. This means you do not need your own processing plant to deliver export-quality goods.



# OUR PRODUCTS & QUALITY

We trade three categories of agricultural products, all sourced from Myanmar's central dry zone. Our farmer group partners grow these crops under Good Agricultural Practices (GAP), and every product goes through quality checks at our facility before reaching the market.

## Our Quality Approach

Quality starts at the farm. We work with farmer groups to apply GAP standards from planting through to harvest. This means the right seeds, the right methods, and the right handling at every stage.

At our facility, every product goes through cleaning, grading, and sorting before it is sold or exported. We apply GMP and HACCP standards in our processing operations. What reaches the buyer, whether domestic or international, has been checked and prepared to a consistent standard.

### Oilseeds

- Black Sesame
- White Sesame
- Peanuts
- White Peanut

### Pulses

- Mung Bean
- Black Gram
- Chickpea
- Yellow Pea

- Butter Bean
- Cow Pea

### Other Crops

- Onion



# OUR PRODUCT SPECIFICATIONS

We trade to strict quality standards. Below are the specifications for our key export products, tested and verified at our facility before every shipment.

## White Sesame Seed Grade 1



- ▶ Other Color – 5.00% Max
- ▶ Oil Content – 48% Min
- ▶ Foreign Matter – Nil
- ▶ Moisture Content – 6% Max
- ▶ FFA (Free Fatty Acid) – 2% Max
- ▶ Damaged Seeds – 1% Max

## White Sesame Seed Grade 2



- ▶ Other Color – 10.00% Max
- ▶ Oil Content – 48% Min
- ▶ Foreign Matter – Nil
- ▶ Moisture Content – 7% Max
- ▶ FFA (Free Fatty Acid) – 2% Max
- ▶ Damaged Seeds – 1% Max

## Black Sesame Seed SQ



- ▶ Other Color – 1.00% Max
- ▶ Oil Content – 48% Min
- ▶ Foreign Matter – Nil
- ▶ Moisture Content – 7% Max
- ▶ FFA (Free Fatty Acid) – 2% Max
- ▶ Damaged Seeds – 1% Max

## Pigeon Pea FAQ



- ▶ Foreign Matter – 1.00% Max
- ▶ Weevilled Seeds – 3.00% Max
- ▶ Damaged Otherwise – 7% Max  
    Seriously Damaged – 3% Max / Slightly Damaged – 4% Min
- ▶ Foreign Bean – 0.5% Max
- ▶ Brokens – 2% Max
- ▶ Moisture Content – 14% Max



# FARMER PARTNERSHIPS & INCLUSIVE MODEL

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Everything we do starts with the people who grow the crops. Since 2015, we have built our business around direct partnerships with farmer groups in Magway's dry zone. Today, we work with six groups, and that number continues to grow as more farmers see the benefits of working together.

## How Our Inclusive Business Model Works

We use a contract farming system. Before the growing season begins, we agree on crop types, quality standards, prices, and payment terms with each farmer group. Farmers know what they will be paid and who the buyer is before they plant. When harvest comes, crops are weighed at our facility using standardized equipment, and farmers are paid in cash on the spot. There are no delays, no deductions, and no surprises.

Farmers sit at the table when decisions are made. They are involved in setting the terms of collective sales agreements alongside banks and exporters. This is not a system where a trader dictates terms. It is a partnership built on shared agreement.

## Who Benefits and How

We provide equal value services to all farmer members based on crop quality alone, regardless of age, gender, or social standing. Women and young farmers receive the same access to inputs, loans, training, and market prices as anyone else.

Through these partnerships, farmer groups gain more than just a buyer, they get guaranteed quality and quantity. They also get access to agricultural inputs at the start of the season, loans when they need them, and hands-on training in GAP methods that help them grow better crops and earn higher prices. Over time, we have seen farmer participation in groups increase as the results become clear to surrounding communities.

## Connecting the Value Chain

We do not work in isolation. Our inclusive business model connects farmer groups to a wider network of stakeholders: banks that provide financing, input suppliers, exporters who move products to international markets, and buyers who need consistent quality. MMTW sits at the center of this chain, making sure every link works for the farmer as well as the buyer.



# PROCESSING & FACILITIES

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Our processing and warehouse facility is located in Magway, in the heart of Myanmar's central dry zone. This is where every product we trade is received, checked, processed, stored, and shipped. Everything happens under one roof, from the moment crops arrive from farmer groups to the moment they leave on trucks for domestic buyers or export partners.

## **Processing**

We run industrial-grade cleaning, grading, and sorting equipment at our facility. Oilseeds and pulses go through multiple stages of processing to meet the quality standards that domestic and international buyers require. Raw materials and finished products are kept strictly separated throughout the process, so there is no risk of cross-contamination or quality loss between incoming crops and export-ready goods.

## **Warehouse & Storage**

Our warehouse handles large volumes of agricultural commodities across trading seasons. Products are stored in organized, clearly marked sections by type and grade. During peak seasons, our 100 seasonal workers join the full-time team to manage the increased volume of receiving, processing, stacking, and loading operations.

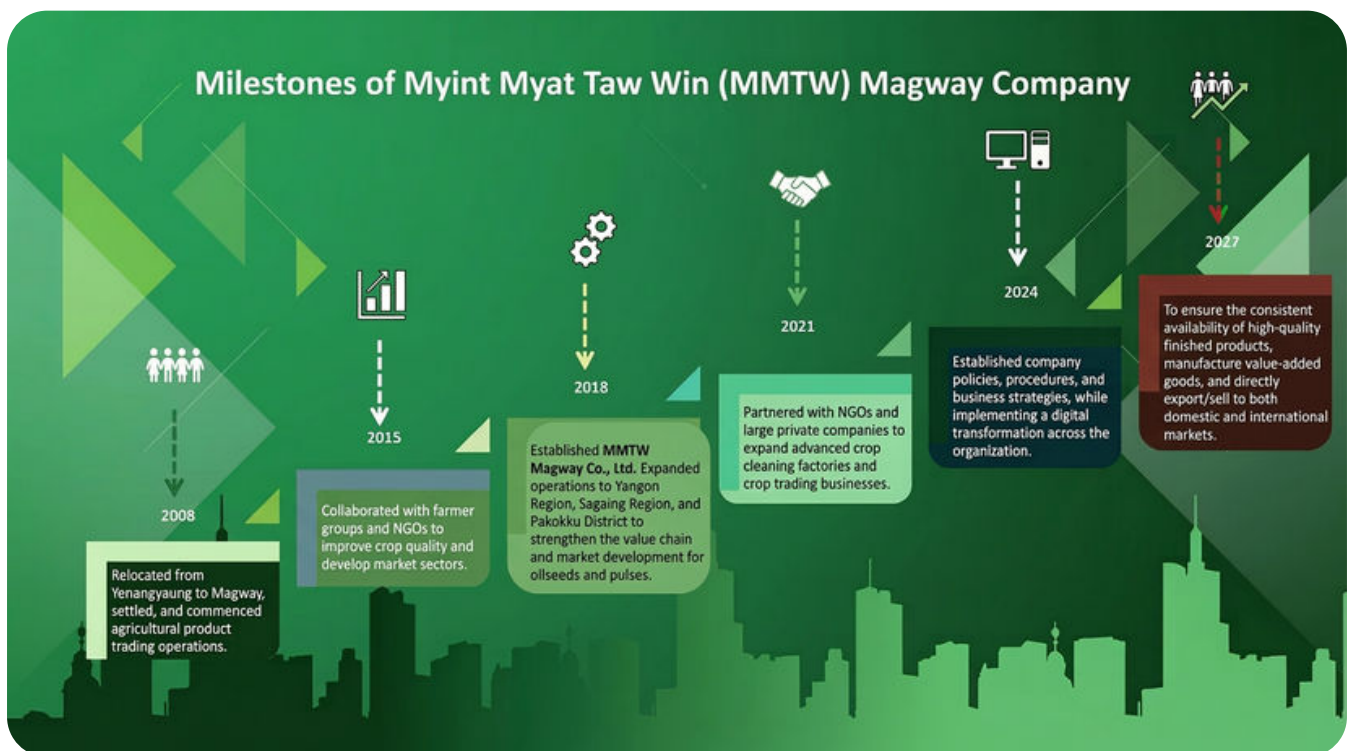
## **Solar Power**

We have installed solar panels at our facility to power operations and reduce our dependence on the grid. This is part of our commitment to building a greener workplace, and it keeps our facility running consistently in a region where power supply can be unreliable.



# OUR ROADMAP

We have grown steadily since 2008, and we are not stopping. This roadmap shows where we have been, where we are now, and where we are heading. Our goals are built on the same foundation that got us here: strong farmer partnerships, consistent quality, and honest trading.



# PHOTO GALLERY

## Farmer Meetings, Partnership Meetings, Training, and Digital Knowledge Sharing (MMTW Application)



# PHOTO GALLERY (2)

## Supporting Agricultural Inputs and Irrigation Water



# PHOTO GALLERY (3)

## Collective Selling Event



# PHOTO GALLERY (4)

## Quality Inspection Before Purchase



# PHOTO GALLERY (5)

## Renewable Energy & Facility Operations



# PHOTO GALLERY (6)

## Trading & Export





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“Thank you for taking the time to learn about MMTW. Whether you are an exporter looking for quality oilseeds and pulses, an organization working to strengthen farmer livelihoods, or a business that needs reliable processing services, we would like to hear from you”

## CONTACT DETAILS

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**Telegram (Daily Market Prices):** [t.me/+6OxwMc94dqq2OT11](https://t.me/+6OxwMc94dqq2OT11)

**MMTW App:** Search MMTW Digital App on Google Play